

Message Text

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ORIGIN AID-31

INFO OCT-01 NEA-10 ISO-00 EB-07 /049 R

DRAFTED BY NE/CD:JWILLIAMS:GEC

APPROVED BY NE/CD:THLUSTIG

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GC/NE:RMEIGHAN

NE/ME:JROBERTS

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R 120407Z FEB 76

FM SECSTATE WASHDC

TO AMEMBASSY CAIRO

UNCLAS STATE 034579

E.O. 11652: N/A

SUBJECT: GRANT NO. 263-12-001 POWER DISTRIBUTION EQUIPMENT
TENDER ITEM 7, COMPRESSION TOOLS AND FITTINGS

1. AS YOU KNOW, BURNDY SUBMITTED ALTERNATE OFFER OF
DOLS 193,439 AND BASE QUOTATION ON ITEMS SPECIFIED OF
DOLS 1,588,125. THEREAFTER S/P HAS RECOMMENDED AWARD TO
BURNDY FOR THEIR ALTERNATE OFFER.

2. IN DISCUSSIONS WITH S/P ON FEBRUARY 10, 1976 S/P
ADVISED THAT THE ALTERNATE ITEM, COSTING APPROXIMATELY
12 PERCENT OF THE ITEMS AS SPECIFIED IS QUITE ADEQUATE AND
SUITABLE FOR THE INTENDED APPLICATION.

3. UNDER THE CIRCUMSTANCES GEEC SHOULD BE ADVISED TO
REQUEST-S/P TO REDRAFT THIS SPECIFICATION TO INCORPORATE
A DESCRIPTION OF BURNDY'S ALTERNATE OFFER AND TO REISSUE
THIS TENDER AND ADVERTISE IT.

4. BELIEVE ADEQUATE TIME IS AVAILABLE FOR ADVERTISING
BECAUSE THESE ITEMS CANNOT BE USED BEFORE DATE OF FIRST
CABLE DELIVERY. WE ARE VERIFYING THAT DATE AND WILL
ADVISE FURTHER. INGERSOLL

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